Town Name: TRURO Program Period: 2016 Current Dates: 11/1/2016 - 11/30/2016 Cumulative Dates: 1/1/2016 - 11/30/2016

	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Cumulative Actual % of Budget
Residential New Construction	5,062.03	\$3,591.55	1	68,682.20	\$38,891.88	13	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	6,416.10	\$2,305.51	2	6,416.10	\$2,600.51	3	\$0.00	0.00%
Residential Home Energy Services - Measures	31,481.80	\$11,246.40	18	110,316.70	\$102,134.59	99	\$109,677.93	93.12%
Residential Home Energy Services - RCS	0.00	\$4,040.00	15	0.00	\$18,290.00	69	\$14,454.55	126.53%
Residential Behavior/Feedback Program	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Heating & Cooling Equipment	7,003.00	\$4,162.50	6	37,165.80	\$23,164.00	45	\$0.00	0.00%
Residential Consumer Products	0.00	\$0.00	0	5,101.00	\$490.00	13	\$0.00	0.00%
Residential Lighting	0.00	\$0.00	0	740.80	\$86.72	3	\$0.00	0.00%
Residential HEAT Loan	0.00	\$35.00	1	0.00	\$105.00	3	\$0.00	0.00%
Res Subtotal	49,962.93	\$25,380.96	43.00	228,422.60	\$185,762.70	248	\$124,132.48	
Res % of Total	55.60%	41.83%	86.00%	75.17%	68.64%	92.54%	63.78%	
Low-Income Single Family Retrofit	6,735.67	\$2,372.86	4	17,037.61	\$22,628.79	10	\$23,486.91	96.35%
Low-Income Multi-Family Retrofit	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
LI Subtotal	6,735.67	\$2,372.86	4.00	17,037.61	\$22,628.79	10	\$23,486.91	
LI % of Total	7.50%	3.91%	8.00%	5.61%	8.36%	3.73%	12.07%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	0.00	\$0.00	0	0.00	\$0.00	0	\$29,519.27	0.00%
C&I Existing Building Retrofit - Municipal	33,161.39	\$32,924.86	3	37,516.39	\$58,286.07	4	\$0.00	0.00%
C&I Small Business	0.00	\$0.00	0	2,478.00	\$1,667.30	2	\$17,478.17	9.54%
C&I Multifamily Retrofit	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	0.00	\$0.00	0	18,427.26	\$2,275.00	4	\$0.00	0.00%
C&I Subtotal	33,161.39	\$32,924.86	3.00	58,421.65	\$62,228.37	10	\$46,997.44	
C&I % of Total	36.90%	54.26%	6.00%	19.23%	22.99%	3.73%	24.15%	
Total	89,859.99	\$60,678.68	50	303,881.86	\$270,619.86	268	\$194,616.84	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.